**SAMPLE ONLY**: not prescriptive for your organization

**Board Nominee Orientation Binder: Table of Contents**

**As featured in:**

|  |  |
| --- | --- |
|  | ***ECFA Governance Toolbox Series No. 1 - Recruiting Board Members***  *Leveraging the 4 Phases of Board Recruitment: Cultivation, Recruitment, Orientation and Engagement*  <http://www.ecfa.org/ToolboxSeries.aspx> |

**The Board Bucket Core Competency**

**“We believe** that board members must sense God’s call to serve on the board of directors. We invest time in cultivating, recruiting, orienting and engaging

board members in their strategic role as stewards of our organization.

The first step in organizational sustainability is to inspire board members

to be highly committed and generous partners in ministry.”

*Mastering the Management Buckets: 20 Critical Competencies for Leading Your Business or Nonprofit*

The BOARD Bucket (Chapter 14 – pages 191-200)

**Strategic Balls in the Board Bucket**

1. RECRUIT for passion, not position.

2. PRAY before prospecting.

3. DATE before proposing.

4. INSPIRE your prospect to give generously.

5. PROPOSE marriage.

6. CONTINUE dating!

7. LEAVE a legacy.

**Table of Contents:**

* 31 Tabs
* A resource for the 4 social styles (see The People Bucket)

- ANALYTICALS (devour facts and information)

- DRIVERS (need the bullet points and executive summary)

- AMIABLES (need relationships and stories)

- EXPRESSIVES (need 4-color cover and Big Vision for the future)

**Note:** This template was originally presented by John Pearson for a CLA Tele-Seminar,   
“6 Best Practices for More Effective Boards,” on March 27, 2009,

hosted by Christian Leadership Alliance.

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# Board of Directors – Board Nominee Orientation Binder

Table of Contents (31 tabs) - **3G Global Ministries**

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| * Letter of Invitation to Serve and Biographical Response Form |
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| 8 | Board Policies Manual |
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| 12 | Board Issues for Next 3 Years; Skeletons! |
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| 13 | Annual Budget |
| 14 | Current Financial Reports |
| 15 | Audited Financial Statements |
| 16 | ECFA Membership, Profile and Public Statistics |
| 17 | IRS Form 990 *(Return of Org. Exempt from Income Tax)* |
|  | ***STRATEGIC PLAN & METRICS*** |
| 18 | Strategic Thinking/Planning Process & Strategic Plan Placemat (11x17) |
| 19 | Annual Satisfaction Surveys |
| 20 | CEO SMART Goals & Board/CEO Accountability Process (Dashboard) |
| 21 | Leading Indicators/Key Performance Indicators (KPIs), Statistics (charts and graphs) |
| 22 | Peter Drucker's "Five Questions Every Nonprofit Organization Must Answer" |
| 23 | "Radar Issues" (One-Pager) – “Our Assumptions About the Next 3 Years” |
|  | ***TEAM MEMBERS*** |
| 24 | Organizational Chart & Mini-Position Descriptions: Staff Contact Info |
| 25 | Team Member Mini-Bios; CEO Bio, CEO’s Top-5 "Strengths" (StrengthsFinder.com) |
| 26 | Confidential Compensation Schedule |
|  | ***DEVELOPMENT*** |
| 27 | Donor Development Program - Snapshot |
| 28 | Direct Mail, Campaign/Project, Brochure Samples |
| 29 | Development Program Annual and Three-year Goals |
|  | ***PROGRAMS AND SERVICES*** |
| 30 | “Menu” of Programs and Services for “Primary Customers” and “Supporting Customers” |
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**NOTES:**

