



## Annual Plan - Planning Worksheet

TIER 1		
Cultivation and Care Activities	Who	When
1.		
2.		
3.		
Solicitation Activities	Who	When
1.		
Other:		

TIER 2		
Cultivation and Care Activities	Who	When
1.		
2.		
3.		
Solicitation Activities	Who	When
1.		
Other:		





# Essentials of Development

A MURDOCK TRUST PROGRAM

TIER 3		
Cultivation and Care Activities	Who	When
1.		
2.		
3.		
Solicitation Activities	Who	When
1.		
Other:		

TIER 4		
Cultivation and Care Activities	Who	When
1.		
2.		
3.		
Other:		



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CHARITABLE TRUST

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