# The Placemat | 4 Conversation Starters

#### Intend

Definition | Having a Purpose or Goal, Designing for a Specified Future, Proceeding on a Course.

- We consult mission, vision & values during decisions.
- We examine policies for fairness, equity and inclusion.
- We expect status reports on the promise to stakeholders.
- ☐ We are convinced our theory of change makes a difference.
- We orchestrate our progress through a strategic plan.

## Invest

Definition | Committing (Resources) ) Earning a Return, Acting for Future Advantage, Engaging Emotionally.

- We require budget priorities to reflect missional intent.
- We fund evidence-based efforts-to-outcome strategies.
- ☐ We ask, "how can we afford it?" instead of "can we afford it?"
- ☐ We model missional engagement by participating financially.
- ☐ We build board capacity through cultural mentors & advisors.

OUR BOARD CULTURE IS EXPRESSED IN HOW WE INTEND, INVEST, INVITE & IMPACT.



Organization

Member

Date

# Invite

Definition | Welcoming Participation, Politely Increasing Chance, Offering Incentive.

- → We leverage our mission and story to attract stakeholders.
- We recruit members who add capacity, not merely fit.
- We seek & use stakeholder feedback on our blind spots.
- We embody a partnership of equals, a participatory approach.
- We cultivate diverse candidate pools when recruiting.

# **Impact**

Definition | Producing a Result, Force of impression Left, Lasting, Durable Outcome.

- We measure our efforts by evidence-based outcomes.
- ☐ We avoid provider/recipient resourcing mindsets.
- We compare our results to stated intentions, promises.
- We harvest learning after events, milestones, fails, wins.

### **Start**

Stop

# Conversation Starters

- 1. Mark True or False & Tally.
- 2. Compare & Discuss Tallies.
- 3. Decide: Start, Stop, & Sustain.

#### Sustain

